



**VA** Claim  
Consulting

# VETERANS GUARDIAN

## VETERANS HELPING VETERANS

833-577-8387

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[SUPPORT@VETSGUARDIAN.COM](mailto:SUPPORT@VETSGUARDIAN.COM)

# OUR VISION

Champion a passionate team focused on serving the nation's Veterans and our community.



# OUR MISSION

Our mission is to help veterans achieve the maximum VA rating they have earned through their honorable service to the nation.





# WHY WE EXIST

The VA disability process can be a difficult, elaborate, and confusing process that requires in depth knowledge and expertise to navigate successfully. Many veterans are either unaware of the benefits they are eligible for, unwilling to engage the process due to its complexity, or frustrated with previous efforts with the VA. Veterans Guardian provides the expertise, knowledge, and resources to bridge these gaps.



# THE VA DISABILITY CLAIM

VA disability compensation (pay) offers a monthly tax-free payment to Veterans who got sick or injured while serving in the military and to Veterans whose service made an existing condition worse. You may qualify for VA disability benefits for physical conditions (like a chronic illness or injury) and mental health conditions (like PTSD) that developed before, during, or after service.

- Monthly tax-free income
- Access to VA medical care
- Additional state level benefits



**+3400** POSITIVE CLIENT REVIEWS

**+17K** CLAIMS PENDING DECISION



AVERAGE INCREASE OF  
**\$1000**  
PER MONTH IN DISABILITY BENEFITS

**+4800** MONTHLY APPOINTMENTS WITH  
POTENTIAL VETERAN CLIENTS

**2-4 MONTH**  
AVERAGE VA DECISION TIME

**+80,146** UNIQUE CLIENTS  
ASSISTED



**+2980** FULLY DEVELOPED CLAIM  
PACKETS CREATED PER MONTH



AT A GLANCE



#### TEXAS

11,960 Clients  
+ \$126,000,000 In  
Benefits Per Year

#### NORTH CAROLINA

8,389 Clients  
+ \$102,000,000 In  
Benefits Per Year

#### FLORIDA

7,326 Clients  
+ \$72,000,000 In  
Benefits Per Year

#### VIRGINIA

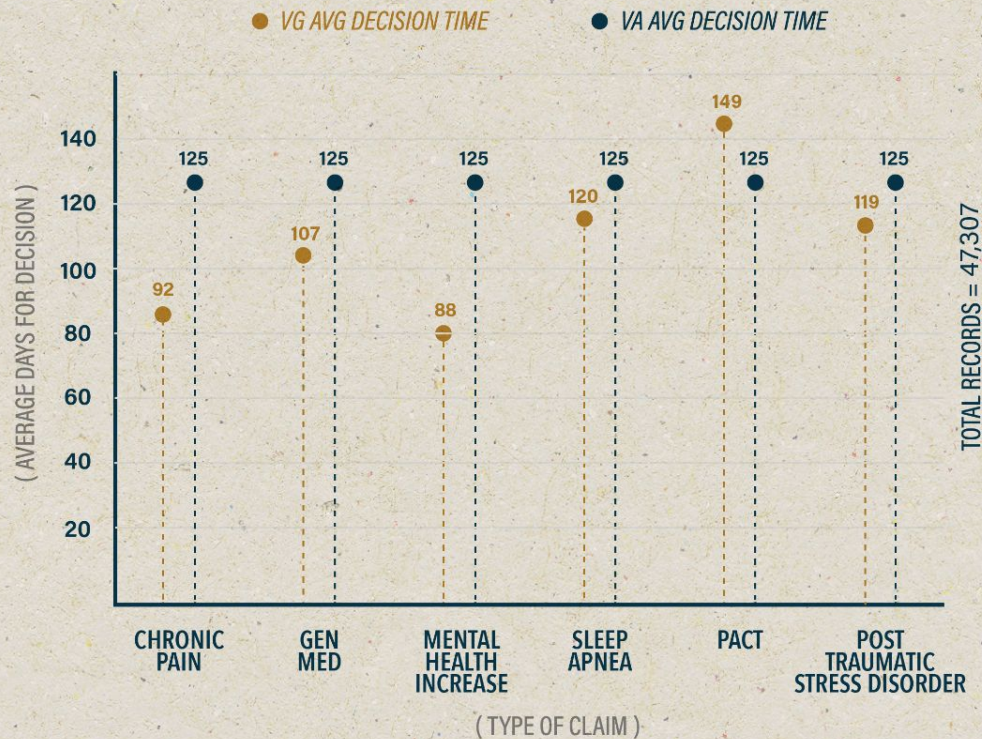
4,028 Clients  
+ \$39,000,000 In  
Benefits Per Year

#### CALIFORNIA

5,012 Clients  
+ \$53,000,000 In  
Benefits Per Year

# VETERANS GUARDIAN VS VETERAN AFFAIRS

## AVERAGE DAYS FOR CLAIM DECISION



VG AVERAGE DAYS TO DECISION = 100

# EMPLOYEE DEMO- GRAPHICS

**100%**

Of Staff Members Complete  
Basic Disability Claims  
Representative Training Curriculum

**62%**

Of Staff Are Veterans,  
Veteran Spouses Or Active  
Duty Spouses

**11%**

Employee Growth  
Rate In 2023

**344**

Jobs Created Worldwide

**164**

Veterans Hired Since  
The Company's  
Inception

**5**

Reservists and National  
Guard Members (ESGR)



# AWARDS

2019

Veterans Guardian was a 2019 HIREVETS Gold Medallion Winner



Veterans Guardian was awarded the 2019 AMVETS NC Employer of the Year and the 2019 National AMVETS Employer of the Year



Veterans Guardian was a 2020 AMVETS NC Employer of the Year

Veteran Mitchell

"An unbelievable experience with this company! Went from 70% to 90% in just over a month!"



Veterans Guardian was a 2020 BBB torch award winner

2020



2021

Veterans Guardian won an award for 2021 Military Friendly Company - Top 10 designation



Veterans Guardian was a 2021 HIREVETS Platinum Medallion Winner

Veteran Green

"Veterans Guardian immediately put my case on track. I went from 80% to 100% in a very short period of time."



AWARDED  
2021 BBB  
TORCH  
WINNER



Veterans Guardian won an award for 2021 Military Spouse Friendly Company

2023

Veterans Guardian won the award for 2023 Military Spouse Friendly Company



2022

Veterans Guardian won an award for 2022 Military Spouse Friendly Company



2023 BBB Torch Award Finalist

Veterans Guardian was a 2023 HIREVETS Platinum Medallion Winner

Veterans Guardian won the award for 2022 Military Friendly Company

2024

Veteran Bittle

"I did what I could with my VSO, but VSO's are so overwhelmed and therefore can only do so much."

Veterans Guardian won an award for 2024 Military Spouse

Veterans Guardian was a 2024 HIREVETS Platinum Medallion Winner

Veterans Guardian won the award for 2024 Military Friendly Company



OVER 100 LOCAL AND NATIONAL CHARITIES  
SUPPORTED, MANY BEING MILITARY AFFILIATED

# GIVING BACK



This company is amazing. They helped me achieve in two months what I wasn't able to achieve in over 5 years. They are very attentive and caring. They also make sure you truly understand the process.

- Michelle G, *BBB Review*

# OUR FOUNDERS

## SCOTT GREENBLATT

Scott is the founder and CEO of Veterans Guardian VA Claim Consulting. Prior to founding Veterans Guardian in 2017, Scott spent 25 years on active duty as an officer in the Army, serving 10 overseas combat deployments. Scott has led a distinguished career of leadership, and dedication to duty throughout numerous deployments, in multiple theaters of operation, in support of United States and foreign civilian government leaders.

In the military, he was well known as a coalition builder and influencer who worked globally across industry lines to deliver results in complex situations. As a veteran and successful entrepreneur, he continues to apply the same grit and ingenuity at Veterans Guardian.

Scott earned a Bachelor's Degree in Criminal Justice from the University of South Florida and a Master's Degree in International Policy from the National Defense University, DC.



## BILL TAYLOR

William (Bill) Taylor is the COO of Veterans Guardian VA Claim Consulting. Prior to joining Veterans Guardian in 2017, Bill served as a commissioned officer in the Army, spending 23 years on active duty. His experience includes six operational deployments and a wide range of commandant staff positions.

Bill is respected as a credible voice in strategic decision making and has a proven track record of driving operational excellence and strategic growth.

Bill graduated from the United States Military Academy and earned a Master of Policy Management from Georgetown University, and a Masters of Military Arts and Sciences from both CGSC and SAMS.

